CAPTAIN CHARLIE NICOLSON

Licensed Captain | Marine Operations Professional

Silver Spring, MD | (301) 602-2956 | charlie@captnicolson.com
captnicolson.com

PROFESSIONAL PROFILE

USCG 100-Ton Master with more than 10 years of experience in passenger-vessel operations, marina service management, marine maintenance, and customer service. Pursuing a transition into yacht sales and brokerage, bringing practical boat knowledge, crew leadership, sales-support experience, and a Bachelor of Science in Marketing. Ready to learn the brokerage process and contribute through consistent outreach, follow-up, and customer service.

PROFESSIONAL EXPERIENCE

Captain | City Cruises | Washington, DC | March 2020–Present

- Command USCG-inspected passenger vessels up to 240 feet; lead crews and manage safe operations in busy commercial waterways.
- Work directly with guests and private-charter clients at weddings, corporate functions, and VIP events; communicate clearly while maintaining professional service.
- Coordinate with engineering, vendors, and shoreside teams on vessel readiness, troubleshooting, and maintenance.

Captain | Potomac Riverboat Company | Washington, DC | April 2019–March 2020

- Operated inspected passenger vessels up to 87 feet; coordinated daily readiness, scheduling, crew operations, and guest service.

Parasail Captain | Marco Island Watersports | Marco Island, FL | December 2016–April 2019

- Operated passenger vessels, trained crew, and supported customer service; performed and coordinated diesel-engine, sterndrive, and hydraulic-system maintenance.

Captain & Service Manager | Shark’s Cove Marina | Fenwick Island, DE | May 2011–December 2016

- Managed marina operations, staff, customer service scheduling, and repair coordination; explained technical service needs clearly to boat owners.

Marine Yard Technician | A Plus Marine Services | Selbyville, DE | November 2015–May 2016

- Inspected, repaired, and winterized inboard, outboard, and sterndrive boats; launched, hauled, and maneuvered customer vessels.

New Car Inventory Manager & Sales Assistant | Euro Motorcars Audi | Chevy Chase, MD | March 2014–July 2015

- Supported sales management with inventory planning, trades, transfers, financing audits, and vehicle delivery readiness.

RELEVANT SKILLS

Vessel operations & marine systems • Customer communication • Marina service coordination • Crew leadership & training • Safety & regulatory compliance • Marketing & sales support

EDUCATION & CREDENTIAL

Salisbury University — Bachelor of Science, Marketing & Conflict Analysis / Dispute Resolution

United States Coast Guard — 100-Ton Master